

# FGV Approved List of Courses

Short Descriptions Course list also available online at:

<http://www.eaesf.fgvsp.br/default.aspx?pagid=DMMJMNTL>

## Please Note

**BAIB Students:** You must register for 4 business courses

You need to take two modules in each term.

For example: Module I – late February till early April & Module II – late April till early July

Subject	Module Title	Number of hours	Module	Number of classes / credits
Economics	Brazilian Economy	30	I	8 classes of 2 credits each (1'40)
	Decision Making: Quantitative and Mannering Aspects		II	8 classes of 2 credits each (1'40)
	Development & Sustainability		II	8 classes of 2 credits each (1'40)
	Living the Entrepreneurial Challenge		II	8 classes of 2 credits each (1'40)
	Internet Business		I	8 classes of 2 credits each (1'40)
	Politics and Culture in Brazil		I	8 classes of 2 credits each (1'40)
	Strategy in an International Perspective		II	8 classes of 2 credits each (1'40)
Finance	Financial Management in Banks		I	8 classes of 2 credits each (1'40)
	Simulation Models in Finance		II	8 classes of 2 credits each (1'40)
Law	Legal Frameworks for International Business		I	8 classes of 2 credits each (1'40)
	Global Business Management		I	8 classes of 2 credits each (1'40)
Management	Negotiation		II	8 classes of 2 credits each (1'40)
	Government and Civil Society in the Local Setting: New Approaches to Public Management and Equity		I	8 classes of 2 credits each (1'40)
	Managing People, Managing Psychological Process in different cultures		I	8 classes of 2 credits each (1'40)
Marketing	Marketing for Low Income Populations		II	8 classes of 2 credits each (1'40)
	Marketing in Latin America		II	8 classes of 2 credits each (1'40)

Last Updated: Jan 2008